



CITY OF SAND SPRINGS COUNCIL MEETING
SEPTEMBER 12TH, 2016

OMNITRAX TODAY

One of the Largest Short Line Railroad Operators in North America

- Owns and operates 20 short line railroads across 9 U.S. states and 3 Canadian provinces
- 30 years of exceptional operating experience with better than industry safety track record
- Serve more than 350 industrial customers across broad range of industries

Unique Service Offerings and Capabilities

- Diverse service offering beyond short line operations, including a specific expertise in economic development:
 - Expertise in "first and last mile logistics", capable of providing complete end-to-end supply chain solutions to customers
 - Best-in-class real estate development and site selection expertise

Highly Regarded Management Team

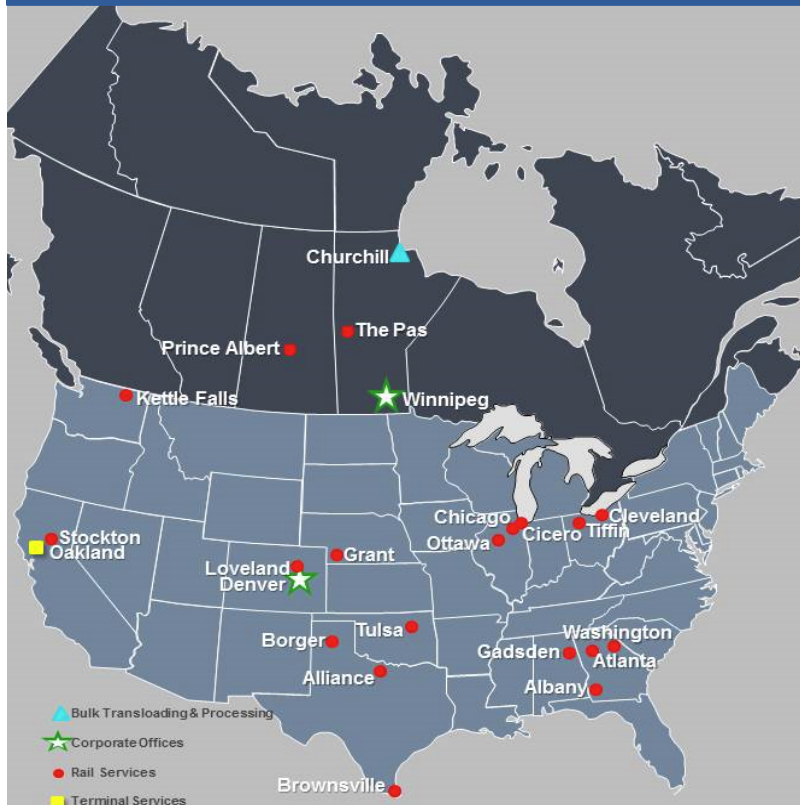
- Extensive experience in rail and supply chain service industries
- Track record of operating and growing businesses
- Deep network of customer, industry and community relationships

Member of The Broe Group

- 40+ years dedicated to building successful businesses
- 1,000+ employees across North America
- Commitment to growth and long-term relationships

DIVERSIFIED GEOGRAPHY AND CUSTOMER BASE

2,200 miles of track and facilities across North America



Serve more than 350 industrial customers supporting a strong commodity franchise



NATIONAL REACH AND FOOTPRINT

UNIQUE SERVICE OFFERINGS AND CAPABILITIES



Rail Services

- Freight Transportation
- Switching services
- Accessorial services
 - Car repair
 - Storage
- Class I negotiations



Terminal Services

- Intermodal terminal management
- Storage-in-transit
- Ports and port facilities



Transloading and Logistics Solutions

- Supply chain analysis
- Transfer between truck & rail
- Warehousing
- Repack/further process product
- Local/regional trucking



Industrial Development

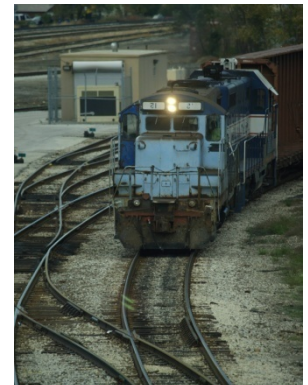
- Site selection services
- Site & facility planning
- Incentive negotiations
- Rail design & engineering

INDUSTRY LEADER IN SAFETY








- Promoting a total safety culture is the highest priority

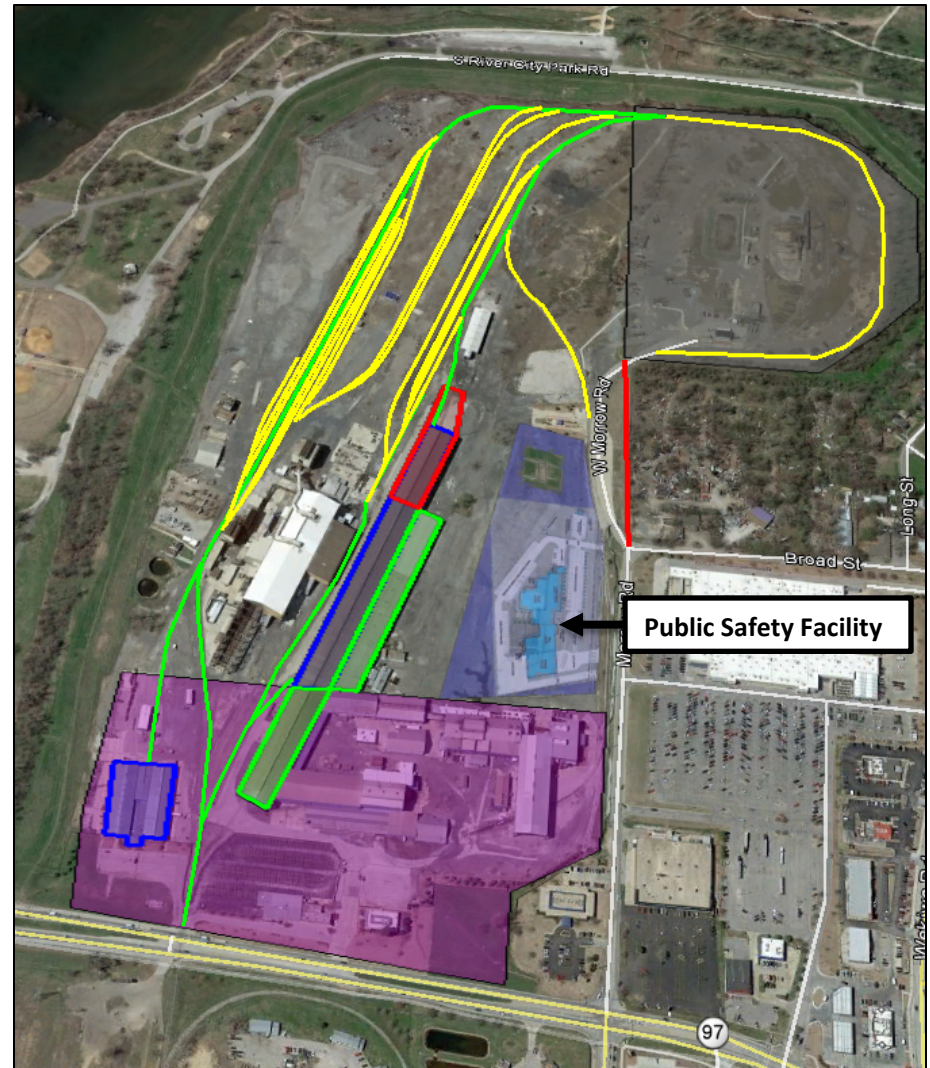


- Areas of emphasis and keys to success:
 - Full in house training program for all crafts
 - Increased Safety Department staffing, field time, safety calls
 - Face to face annual training requirements
- Recipient of numerous American Short Line and Regional Railroad Association Safety Awards (2009-2015):
 - Safety Person of the Year: 3
 - Safety Professional of the Year: 1
 - Railroad of the Year: 3
 - Jake Awards: 28
 - Jake Awards with Distinction: 52



NEW GERDAU SITE PLAN

Commercial Storage	
OmniTRAX Lead Track	
Morrow Road Expansion	
Current OmniTRAX Operations	
Additional Transloading Space	
Railcar Repair	
Future Retail Development	



PROPOSED PUBLIC SAFETY FACILITY

